



NPDF

NATIONAL POLICE DEFENSE FOUNDATION

"Protecting and Supporting Law Enforcement"



Operation Kids™



BUSINESS PERSON OF THE YEAR

Joni Capobianco
CEO, AMG Demolition

18 years ago, Joni Migliaccio, mother to three children suffered an immense loss with the sudden passing of her husband Greg. This left her in a financially insecure state. Afraid and unsure of the next step, Joni found herself with an opportunity to work on a small demolition project. In turn, she opened and incorporated AMG Demolition in November of 2008.

Being a woman in this rather competitive field, would not be a simple expedition. Once becoming certified State and City WBE and Federal DBE, she was given the opportunity to bid her first large project which was Medgar Evers College Youth Collective Building with the Dormitory Authority State of New York. This was a project set aside for small, minority businesses only. This proved to be the door opening to Joni and AMG's successful future.

After completing the first large project, AMG focused on working with DASNY projects solely. AMG was awarded jobs both small and large for the next few years. These included jobs such as City College, Brooklyn College, Queensborough College, John Jay, Kingsborough College, Bronx Community College and more work at Medgar Evers College to mention a few. AMG was given the opportunity to do small interior projects and had the faith of DASNY to perform large total demolition work. DASNY's OPG team truly helped the AMG team whether involving field or office staff guidance and each experience was a true pleasure. The DASNY "door" was always open on any issue on any level. Paul Williams, then President of DASNY, Michael Clay, Director of the Opportunities Program and the OPG Team have always been available and embrace AMG Demolition and gave us the direction to further along our company which lead to our success. A final assessment of the contractors performance is available to all agencies upon DASNY project completion and this provided AMG with further opportunity to branch into work with other agencies as well. AMG is union affiliated with locals such as 14, 15, 66, 79, 138, 235 and 731 to name a few.

Now, in 2023 AMG continues to do work with DASNY but has also completed some of the largest programs in New York City including MTA Enhancement Station Initiative for subway systems throughout the city (AMG has taken down multiple large buildings for the MTA as well as Clifton Shops), AMG has taken down dozens of buildings for the DEP and have done hundreds of interior demolition jobs for hospitals, the School Construction Authority, The Port Authority, GOSR, CUNY and DDC. AMG has completed projects such as Manhattan Psychiatric Center which is a 25 story facility including full removal of facade and full gut of the building. AMG has done a full gut of the New York State Insurance Fund. AMG was also awarded the total demolition of 200 homes destroyed by Superstorm Sandy in Staten Island and Long Island (for GOSR). AMG completed a multi-story demolition project at 270 Park Avenue with Northstar Contracting. During the most recent Covid-19 Pandemic, Joan Capobianco and the AMG Team worked tirelessly at multiple Emergency Hospital Projects across the 5 Boroughs and Long Island to assist in the effort. Currently AMG is working on project locations including Kingsborough Court House, Various MTA Projects, JFK Projects, as well as SCA and NYCHA work.

10 years ago, AMG was awarded their first \$1,000,000.00 contract and now has \$25,000,000.00 in work in progress for 2023.

On a personal note for Joni, this success has put her in a position to provide her three children with opportunities of their own. Her oldest daughter works alongside her at AMG as Project Coordinator. Her son was able to see her work ethic firsthand and thus completed college and opened an exterminating firm of his own. Her youngest daughter currently holds a Masters Degree in Sociology and has obtained her PhD. Her professional accomplishments have truly benefited many lives. After 8-9 years of establishing her business, Joni met her soul mate and love of her life Phillip Capobianco who at the time was Vice President of Local 138. Last year, Phillip retired from the Union and now works alongside Joni handling daily operations. His son Anthony started with AMG in 2019 as an Estimator and is now a Project Manager at AMG handling all new AMG Accounts. His son Mark is currently employed with Sunbelt Rentals. Joni feels her life is now come full circle and is complete in success, business and love along with accomplished children. AMG Demolition is a true family business and employs dozens of people some of which were on staff from the very start and continued to grow with us.

SAFECOP™ SAFECOP™ SAFECOP™ SAFECOP™ SAFECOP™ SAFECOP™ SAFECOP™ SAFECOP™ SAFECOP™ SAFECOP™